



secure in the knowledge

Trade Up Promotion Web Switch to Application Switch

Valid until the 30th September 2007

*Trade-Up to the Nortel
Application Switch and Save!*

**Nortel & Toranet,
Technology & Experience**

Nortel and Toranet have come together to offer an exciting opportunity to upgrade your current office network solution. Revolutionizing performance and security whilst making a substantial saving with the 'Web Switch Trade-up' promotion.

Toranet Limited

Toranet is a specialist in the delivery and maintenance of cutting edge data and voice solutions. They will deliver a solution that balances optimum security and availability. Their wealth of experience in the technical, professional and commercial data/security sector will provide a solution that is unsurpassed. With flexibility and understanding for your current and future needs Toranet's employees will provide outstanding customer service. You can be secure in the knowledge that Toranet will provide the best support for your Nortel network.

Value Proposition

The Nortel Application Switch delivers application availability, performance and security by balancing and accelerating traffic and by giving IT Managers control over their network. Nortel Application Switches integrate routing and switching by forwarding traffic at layer 2 speed using layer 4-7 information. They are designed from the ground up to optimise networks for application performance. Built around Nortel's

patented, distributed processing Virtual Matrix Architecture, these switches provide uncompromising performance and value. Application Switches



are commonly used in server farms, data centres, web hosting sites or wherever availability, performance and security are required. Nortel Application Switches have been optimised to work with applications from leading vendors including Oracle, Microsoft, IBM, and SAP.

Promotion Overview

Nortel is offering customers a significant price saving for the purchase of any qualifying Nortel Application Switch platform (and most options) when it replaces any qualifying legacy Alteon Web Switch platform in a live customer network. The promotion allows you to trade-up your existing legacy Alteon Web Switches to the current Nortel Application Switch, improving

performance, capacity and functionality. Contact Toranet to find out what savings are on offer with this exciting promotion.

Product Overview

The feature-rich Nortel Application Switch (NAS) portfolio consists of five models, each offering a different combination of 10/100 and Gigabit LAN interfaces, session capacity and performance:

- > **NAS 2208E** – Entry-level, 8x10/100 plus 2xGBIC*, 1M concurrent sessions
- > **NAS 2216E** – Mid-range, 16x10/100 plus 2xGBIC*, 2M concurrent sessions
- > **NAS 2424E** – Mid-range/high-end, 24x10/100 plus 4xGBIC*, 4M concurrent sessions, DC option
- > **NAS 2424-SSL E** – Mid-range/high-end, 24x10/100 plus 4xGBIC*, 4M concurrent sessions, integrated SSL acceleration and SSL VPN, DC option
- > **NAS 3408E** – High-end, 12xGig from 8x10/100/1000 plus 8xGBIC*, 4M concurrent sessions, DC option

Several value-add feature licences are also available for all models, including:

- > **Global Server Load Balancing** – global load balancing for business continuity and disaster recovery
- > **Link Optimizer** – inbound and outbound WAN link load balancing for bandwidth optimisation
- > **Intelligent Traffic Management** – enhanced L2-7 traffic management for performance, QoS and control
- > **Symantec Intelligent Network Protection**** – real-time intrusion prevention against the latest threats

Offer Details

Qualifying new Nortel Application Switch platforms and feature licences – all Nortel Application Switch (NAS) part codes, including supported GBICs, value-add feature licences and SSL VPN user licences, qualify for this promotion with the following exclusion:

EBI4I2020E5 – Spare NAS Rackmount Kit

Qualifying legacy Alteon Web Switch trade-up platforms – all Web Switch models from the following list:

Qualifying legacy Alteon Web Switch

ACE Director 3
ACE Director 4
Web Switch 180e
Web Switch 184
Web Switch Module (WSM) for ERS8600

Suggested Replacement (for guidance)

NAS 2208E, 2216E
NAS 2208E, 2216E
NAS 2424E, 2424-SSL E, 3408E
NAS 2424E, 2424-SSL E, 3408E
NAS 2424E, 2424-SSL E, 3408E

*GBICs ordered separately
**1 year annual subscription

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